

At **SOCIUS Insurance Services**, we bring many years of **knowledge** and experience to the table. We pride ourselves on our ability to help you find **creative** solutions for hard-to-place accounts.

RECENT SUCCESSES

Management Liability

We had fun placing coverage for a Racehorse Dentist and dubbed the account "Mr. Ed". The coverage was placed on a specified medical form with a \$1,000,000/\$3,000,000 limit, \$2,500 deductible and \$2,500 premium. Professional Services Definition: Equestrian Dentist

Placed EPL coverage for a publicly traded company that was being non-renewed by their "standard" EPL carrier due to insured's poor financial condition and significant layoffs. The premium and retention increased but we were successful in placing their EPL coverage without a creditor/bankruptcy exclusion or a layoff exclusion with an A rated EPL carrier

Our retail agent picked up an account on a mid-term BOR. The insured is a property manager, but also consults with community development districts on how to raise capital through bond offerings and other financial instruments. The E&O was being non-renewed by its current carrier due to prior claims activity. Our agent came to us to replace the incumbent market. After an exhaustive search of the market and declinations from just about every carrier, we were able to get it placed at approximately the same premium with better coverage through one of our partner carriers. The agent and the client were very satisfied with the result

Property & Casualty

Bound a Residential Roofing Contractor without a Prior Work Exclusion, No Condominium or Tract Home Limitations, Defense Outside the Limits of Liability, and providing a 1/2/2 Limit with a \$ 10K per Occurrence Deductible for \$30,778

Placed a malicious product tampering and accidental product contamination coverage for a spinach and leafy lettuce grower/distributor with gross sales at \$40mm. We offered one of the broadest forms available, and the policy was amended to provide Third Party Lost Profit coverage

Bound coverage for a foreclosed group of properties taken over by a Community Bank. The bank's package policy would not allow the properties to be added. The properties included a vacant commercial building and a residential project that was half-way completed. Provided a quick solution for the bank and quoted Property & GL that covered the vacant commercial structure. In addition, we provided a Builders Risk policy that picked up coverage for the half completed residential structure and a GL policy for the residential project. Premium for all policies combined \$67,000.00

Stand alone Work Comp for a large Street & Road Contractor. Premium was \$154,000



Socius (se-see-us): Latin for "partner"

"Socius" best describes our business philosophy—that your success and our success are inseparable

For questions or more information please contact your local Socius broker or visit us online at www.sociusinsurance.com

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